



# PRESS RELEASE

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## Digital Dispatch Signs Duffy's Taxi and Metro Cabs

**Richmond, BC, February 25, 2008** – Digital Dispatch Systems Inc. (TSX: DD) will replace a competitive taxi fleet management solution for the second time in three months with the addition of Winnipeg, Manitoba-based Duffy's Taxi (1996) Ltd. as a new customer. Duffy's decision to switch to Digital Dispatch's market leading PathFinder™ software application and Vector 530™ mobile data terminals is based on proven customer success.

"We chose Digital Dispatch for its leading-edge dispatch technology and established reputation in the market place. This will make us the first taxi company in Winnipeg to have the latest mobile data terminal running on public data network," commented Duffy's Board of Directors.

"The fact that a veteran user of automated fleet management solution like Duffy's Taxi is putting their trust on our technology is definitely very reassuring for us," said Cliff Snelling, Vice President of Marketing for Digital Dispatch. "We welcome Duffy's Taxi to our growing family of customers and look forward to their future success with their new Digital Dispatch solution".

"Communicating over common cellular networks has also made it very cost-effective for small to medium-sized taxi companies to take advantage of computerized fleet management systems because this eliminates the need for upfront communications infrastructure costs," Mr. Snelling explained. "We have been deploying our solutions using the public networks for communications for the past several years which has significantly expanded our market opportunity in the taxi industry."

PathFinder™ application with Vector 530™ mobile data terminals have also been chosen by Kumar Transportation, which operates both Metro Cabs and Advantage Cabs in Memphis, Tennessee. This company aims to further grow its business. "Increased revenue for the company and our drivers is critical in sustaining and growing our business," said Jay Kumar, owner of Metro Cabs. "We realized that by automating some areas of the dispatch operation, we can minimize idle miles through more efficient job distribution and reduce the chance of human errors thereby improving our overall efficiencies. This is what we hope to achieve with this new system."

"More number of jobs per vehicle and fair distribution of jobs to all our drivers should create a win-win situation for all," Mr. Kumar continued. "In addition, we plan to extend some conveniences to our customers such as self-serve booking options that this new system will support. This will also off-load our call-takers during busy hours."

The aggregate value of the new taxi customer agreements with Duffy's and Kumar Transportation is valued over \$1.0 million for Digital Dispatch including long-term service agreements.

Digital Dispatch as also commenced delivery of Vector 530™ mobile data terminals to Mumbai, India - based ORIX Auto Infrastructure Services Limited (OAIS) as per the Memorandum of Understanding signed between the two companies in late 2007. The mobile data terminals will be deployed by OAIS in its Radio Taxi, Car Rental and Business Transportation Solutions Units using a third-party software supplier.

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#### **About Duffy's Taxi (1996) Ltd.**

Serving the Winnipeg area for many years now, Duffy's Taxi (1996) Ltd. is well known in the region. One of the early adopters of advanced fleet management technologies, Duffy's has recently decided to upgrade their technology.

#### **About Kumar Transportation Inc. (a.k.a Metro Cabs)**

In business since 1988, Metro Cabs and Advantage Cabs based in Memphis, Tennessee, have approximately 90 vehicles to serve Memphis and its surrounding suburbs. The current owner, Kumar Transportation, bought the companies in 2003 and is now looking to further grow the fleets.

#### **ORIX Auto Infrastructure Services Limited**

ORIX Auto Infrastructure Services Limited, a joint venture between ORIX Corporation, Japan, and Infrastructure Leasing and Financial Services Ltd. (IL&FS), India, specializes in devising solutions that are best in terms of auto infrastructure innovation and financial feasibility. IL&FS, initially promoted by the Central Bank of India (CBI), Housing Development Finance Corporation Limited (HDFC) and Unit Trust of India (UTI), now has a broad shareholding with induction of State Bank of India, Life Insurance Corporation of India, ORIX Corporation - Japan, HSBC Group, Government of Singapore and others. A leading participant in the Indian financial services sector, IL&FS operates across a wide array of business areas focusing on the commercialization and development of infrastructure projects in India through creation of value-added financial services. ORIX Corporation is an integrated financial service group based in Tokyo, Japan, providing innovative value-added products and services to both corporate and retail customers. With operations in 23 countries, its activities include Leasing, Corporate Finance, Real Estate-Related Finance and Development, Life Insurance and Investment & Retail Banking. It has an asset base of US\$56 billion with its equities listed on the New York, Tokyo, Nagoya and Osaka Stock/Securities Exchanges.

#### **About Digital Dispatch Systems Inc.**

Digital Dispatch Systems Inc. is a worldwide provider of mobile data solutions for fleet and mobile workforce management. Founded in 1987, the Company has an installed base of more than 75,000 wireless mobile data devices and nearly 200 wireless data systems in four continents. It offers products and services to manage vehicle fleets and mobile workforces, including dispatch software, wireless communication infrastructure and a range of in-vehicle mobile devices and acquired Finland-based Mobisoft Oy, and Kirkland, Washington-based StrataGen Systems Inc. in late 2007.

Visit [www.digital-dispatch.com](http://www.digital-dispatch.com) for more information.

#### **Forward-Looking Statements**

This press release contains statements which, to the extent that they are not recitations of historical fact, may constitute forward-looking information. Such forward-looking statements may include the Company's success in generating future sales and customers in its expansion including but not limited to financial and other projections as well as statements regarding the Company's future

plans, market opportunities, objectives, performance, revenues, growth, profits, operating expenses or the Company's underlying assumptions. Factors that could cause actual events or results to differ materially from those suggested by these forward-looking statements include, but are not limited to: the need to develop, integrate and deploy applications to meet our customer's requirements; the possibility of development or deployment difficulties or delays; the dependence on our customer's satisfaction with Digital Dispatch Systems' products; the timing of entering into significant contracts; our customers' continued commitment to the deployment of our solutions; and including but not limited to other factors described in Digital Dispatch Systems' reports filed on Sedar, including its Annual Information Form and financial report for the year ended December 31, 2006. In drawing a conclusion or making a forecast or projection set out in the forward-looking information, the Company takes into account the following material factors and assumptions in addition to the above factors: the Company's ability to execute on its business plan; the acceptance of the Company's products and services by its customers; the timing of execution of outstanding or potential customer contracts by the Company and the sales opportunities available to the Company. This list is not exhaustive of the factors that may affect our forward-looking information. These and other factors should be considered carefully and readers should not place undue reliance on such forward-looking information. All forward-looking statements made in this press release are qualified by this cautionary statement and there can be no assurance that actual results or developments anticipated by the Company will be realized. The Company disclaims any intention or obligation to update or revise forward-looking information, whether as a result of new information, future events or otherwise.

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