



# PRESS RELEASE

FOR IMMEDIATE RELEASE  
November 15, 2007

## Digital Dispatch Signs Major Customer in India

**Richmond, BC, November 15, 2007** – Reinforcing its commitment to its strategic diversification plan, Digital Dispatch Systems Inc. (TSX: DD) announces the execution of a Memorandum of Understanding (MOU) with Mumbai, India based ORIX Auto Infrastructure Services Limited (OAIS), to supply up to 2,000 Vector 530™ mobile data terminals (MDTs) over the next 18 months. OAIS is one of the largest multi-fleet operators in India managing seven different transportation business units throughout the country. The MDTs will be deployed by OAIS in its Radio Taxi, Car Rental and Business Transportation Solutions Units using a third-party software supplier.

“We are pleased to have been selected by OAIS given their strong leadership in the transportation sector in India. OAIS is a technology leader and selected Digital Dispatch due to our proven mobile solutions and our long term commitment to this new market,” stated Michael Hryb, Vice President of Sales, Digital Dispatch. “This strategic partnership with OAIS opens the door to introducing mobile fleet automation technology to India which is one of largest markets in the world. This opportunity also leverages our global expansion momentum experienced during 2007.”

“This partnership has the potential of becoming one of the largest relationships for Digital Dispatch over time and should benefit the Auto Infrastructure Services in India,” said Mr. Neeraj Kumar CEO for OAIS, which is a joint venture between one of India’s leading infrastructure development and finance companies, Infrastructure Leasing & Financial Services Limited (IL&FS) and ORIX Corporation of Japan.

“This is indeed a major step for us as it opens the door to the huge market in India,” said Vari Ghai, CEO and President for Digital Dispatch. “We look forward to expanding to service multiple cities in India and plan to establish a local support infrastructure to address these opportunities. We are pursuing additional opportunities in complementary market segments in India including the transit and trucking sectors and will work with agencies like the EDC to ensure the security of these future investments.”

Digital Dispatch has commenced shipment of its products to OAIS to support the multi-city roll out of mobile technology to the various business units of OAIS.

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### **ORIX Auto Infrastructure Services Limited**

ORIX Auto Infrastructure Services Limited, a joint venture between ORIX Corporation, Japan, and Infrastructure Leasing and Financial Services Ltd. (IL&FS), India, specializes in devising solutions that are best in terms of auto infrastructure innovation and financial feasibility. IL&FS, initially promoted by the

Central Bank of India (CBI), Housing Development Finance Corporation Limited (HDFC) and Unit Trust of India (UTI), now has a broad shareholding with induction of State Bank of India, Life Insurance Corporation of India, ORIX Corporation - Japan, HSBC Group, Government of Singapore and others. A leading participant in the Indian financial services sector, IL&FS operates across a wide array of business areas focusing on the commercialization and development of infrastructure projects in India through creation of value-added financial services. ORIX Corporation is an integrated financial service group based in Tokyo, Japan, providing innovative value-added products and services to both corporate and retail customers. With operations in 23 countries, its activities include Leasing, Corporate Finance, Real Estate-Related Finance and Development, Life Insurance and Investment & Retail Banking. It has an asset base of US\$56 billion with its equities listed on the New York, Tokyo, Nagoya and Osaka Stock/Securities Exchanges.

### **About Digital Dispatch Systems Inc.**

Digital Dispatch Systems Inc. is a worldwide provider of mobile data solutions for fleet and mobile workforce management. Founded in 1987, we have an installed base of more than 75,000 wireless mobile data devices and nearly 200 wireless data systems in five continents. We offer products and services to manage vehicle fleets and mobile workforces, including dispatch software, wireless communication infrastructure and a range of in-vehicle mobile devices. Visit [www.digital-dispatch.com](http://www.digital-dispatch.com) for more information.

### **Forward-Looking Statements**

This press release contains statements which, to the extent that they are not recitations of historical fact, may constitute forward-looking information. Such forward-looking statements may include the Company's success in generating future sales and customers in its expansion efforts into international markets including but not limited to the execution and delivery of the Company's orders with OASIS, financial and other projections as well as statements regarding the Company's future plans, market opportunities, objectives, performance, revenues, growth, profits, operating expenses or the Company's underlying assumptions. Factors that could cause actual events or results to differ materially from those suggested by these forward-looking statements include, but are not limited to: the need to develop, integrate and deploy applications to meet our customer's requirements; the possibility of development or deployment difficulties or delays; the dependence on our customer's satisfaction with Digital Dispatch Systems' products; the timing of entering into significant contracts; our customers' continued commitment to the deployment of our solutions; the risks involved in developing integrated software and hardware solutions and integrating them with third-party communication and other services; the performance of the global economy and growth in software industry sales; market acceptance of the company's products and services; customer and industry analyst perception of the company and its technology vision and future prospects; the success of certain business combinations engaged in by the Company or by competitors; political unrest or acts of war; possible disruptive effects of organizational or personnel changes; technological change, new products and standards; risks related to acquisitions and international expansion; reliance on large customers; concentration of sales; international operations and sales; management of growth and expansion; dependence upon key personnel and hiring; reliance on a limited number of suppliers; industry growth; competition; intellectual property; product defects and product liability; currency exchange rate risk; concentration of ownership; and including but not limited to other factors described in Digital Dispatch Systems' reports filed on Sedar, including its Annual Information Form and financial report for the year ended December 31, 2006. In drawing a conclusion or making a forecast or projection set out in the forward-looking information, the Company takes into account the following material factors and assumptions in addition to the above factors the Company's ability to execute on its business plan; the acceptance of the Company's products and services by its customers; the timing of execution of outstanding or potential customer contracts by the Company; the sales opportunities available to the Company; the Company's subjective assessment of the likelihood of success of a sales lead or opportunity; the Company's historic ability to generate sales leads or opportunities; and that sales will be completed at or above the Company's estimated margins. This list is not exhaustive of the factors that may affect our forward-looking information. These and other factors should be considered carefully and readers should not place undue reliance on such forward-looking information. All forward-looking statements made in this press release are qualified by this cautionary statement and there can be no assurance that actual results or developments anticipated by the Company will be realized. The Company disclaims any intention or obligation to update or revise forward-looking information, whether as a result of new information, future events or otherwise.

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